

Appliance Parts Distributors Association An Organization of Professional Distributors Est. 1939



The Appliance Parts Distributors Association (APDA) is a professional association of independent businesses that aspire to provide the highest level of quality service, support and information to its customers and suppliers which make its value indispensable to the parts distribution channel.

The Mission of APDA is to:

- Create stronger relationships between industry stakeholders.
- Assume a key role in supporting service initiatives in order to enhance the consumer experience.
- Promote the development of processes and technologies critical to the industry.

Board of Directors

President Dave Cook Marcone Supply

Members of the Board

Brian Cassidy Automatic Appliance Parts

Past President

Phil F. Orazietti Reliable Parts Ltd. Vice President Steve Falconi All Brand Appliance Parts

Peter Dey Dey Distributing

Association Management

APDA Headquarters P.O. Box 31816 Charlotte, NC 28231 **Treasurer** Rachel Nystrom D & L Parts Company

Greg LoVaglio V&V Appliance Parts

Legal Counsel

Bob Goldberg Schoenberg, Finkel, Newman & Rosenberg 222 S. Riverside, Ste 2100 Chicago, IL 60606

AB Number of MB Distributors Number of SK Metropolitan with Same or Physical \circ ON Area 1 Day **Stores** Coverage ND MT **New York City** 4 6 Los Angeles 4 11 WY Chicago 8 15 Ure ed State Dallas 4 5 Houston 5 4 HI Washington D.C. 4 8 3 6 Miami Gulf of Philadelphia 7 4 Mexico Atlanta 4 6 Cuba Puerto Rico Phoenix 2 7

Coverage For Top 10 Markets By Population & Member Locations

26 Member companies & 379 Member locations | United States: 323 | Canada: 54 | Puerto Rico: 2

49 of the 50 states have same or one day coverage

What Does The APDA Do?

The APDA holds two meetings per year, where members and OEMs can meet and have candid discussions about the state of the industry. During these discussions, a multitude of topics are covered and plans are developed to continue to improve the industry.

Typically, members are represented by their Owners or other key employees in the companies. OEMs are typically represented by their Sales Representatives, as well as Directors, Vice Presidents, and CEOs. By having meetings with employees at the highest level in their respective organizations, the APDA has been able to foster an environment that promotes best practices and growth within the industry.

In the past, some key contributions have been:

- Development of the APDA Search to allow distributors to purchase items from each other for customers in need of discontinued parts
- The creation of the Brand Integrity Coalition which is an initiative to promote to the end user the importance of only buying and installing genuine, factory original, OEM parts. More information can be found at www.BrandIntegrityCoalition.org
- Developing ways to promote authorized parts distributors to the end user, ensuring that they will receive genuine parts and the best customer service
- Creating a standard of best business practices, allowing all of our companies to do better business

Why Is The APDA Important?

The APDA is the strongest partner of the largest OEMs in the appliance parts industry. With nearly 400 brick and mortar locations across the United States and Canada, the APDA membership has the most face-to-face interactions with servicers, multi-housing companies, and homeowners when compared to other sales channels.

We work tirelessly to promote genuine parts and encourage the end user to continue supporting the brand of the OEMs that we represent and are partnered with, whether by purchasing their factory original parts or by continuing to reenforce brand product quality. By partnering with OEMs in this way, the APDA can ensure that the end user is getting a higher quality of parts and customer service than they can find anywhere else, including Amazon, Walmart, non-APDA member websites, and the big box stores.

Which Distributors Are In The APDA?

All Brand Appliance Parts
AMEREX
American Appliance and Supply Inc
Amre Supply Canada Inc.
Appliance Parts Company
Appliance Parts Imports, Inc.
Automatic Appliance Parts Corp.
Burke America Parts Group
Cashwell Appliance Parts, Inc.

Coast Appliance Parts Dayton Appliance Parts Co. Dey Distributing D&L Parts Company Fox Appliance Parts of Atlanta Fox Appliance Parts Augusta, Inc. Ideal Appliance Parts Inc. Marcone Supply Mid-America Appliance Parts Midbec, Ltee Mid-South Appliance Parts Col. Reliable Parts (CA) Reliable Parts (US) Trible's, Inc. V&V Appliance Parts Washer Specialties Co. WL May Co.

Which OEMs Utilize The APDA?

Alliance	GE Appliances (Haier)
Bosch	LG
Dacor	Samsung
Electrolux	Whirlpool

* The APDA membership also distributes parts for several additional appliance, HVAC, and plumbing brands including AGA Marvel, Bertazzoni, Bradford White, Broan-NuTone, Brown Stove Works, Danby, Eastman, Fisher & Paykel, Goodman, John Guest, Peerless Premier, Rheem, Trane, York, Viking, and many more.